

Dear New Travel Member partner

Welcome to our team and Surge365.

Even though everything you need to run your business is in your back office. We would like to give you a brief description of what you have as well as what you have to accomplish **right away** if you want your business to 'take off' and flourish as quick as possible !.

I want to start with what you have to do **ASAP** and then a brief Outline of the **3 businesses and 1 benefit (Membership) you have.**

DO THIS ASAP

- 1) **Go to your back office (my.surge365.com)** and get the following done:
 - a) Watch the welcome video (**let it finish** until it automatically restart you back office page).
 - b) Click "Menu" button on the upper left, then "resources" and check **all** the options, watch **all** the videos. Familiarize yourself with **PRESENTATIONS** so you can present it to others.
 - c) Click **TRAVEL AGENT ACCESS** (the link in blue with two people on the beach) and learn about your Travel Agency Business (**YTB**). Check the two links top of the page (RTA BACK OFFICE, TRAVEL AGENT BOOKING ENGINE)
 - d) Click **TAXBOT** and created you password for the App, go to www.taxbot.com , use your Surge365 email and password then check 'help', 'library' and watch the videos about potential Tax deductions.
 - e) Click **Surge365 Academy** and watch **all** videos, print the info on the **links** (blue).
 - f) Go to top right put mouse over your name and make note of your **Surge365 id#**-you will need this number a lot!

- g) Start doing your travel training with **YTB**.
 - h) Click in the **VORTEX panel** (black) and learn about your **Vortex**.
 - i) If you bought the **Platinum** level click on **WHOLESALE TRAVEL SUPSCRIPTION ACCESS** and click on SUPPORT, MAKE A CONCIERGE APPOINTMENT and in the subject line write “ **I will like to learn about my membership**” , select time zone, day and time then you will received a call. There are tutorials about your membership under “Resources” “VIDEOS” and you will receive invitations for webinars about your membership in your email inbox as well.
 - j) After you do the following points **2 and 3** go to **Apparel and tools** and order your business cards.
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- 2)** Download the **SURGE365 App** and **TAXBOT** App on your phone. (in your back office (“Menu”, “resources”, “videos” there is a tutorial)
 - 3)** Go to www.bustaname.com and research for a Domain name. Once you find a name you like you click **buy** and then can use www.godaddy.com or any other company to **buy**.
 - 4)** Forward your domain to any of your Surge365 businesses links. (We can help)
 - 5)** IF you also are a **SBA (Surge Business Associate)** make a list of all the people with whom you will like to share these businesses so you can be **3 and free** as soon as possible!
 - 6)** Ask us about available business meeting in your city as well as the opportunity presentations online.

BUSINESSES DESCRIPTION

1) YTB (Your Travel Biz) Travel Agency (Only for people that buy OPTION 3)

Note: TRAVEL AGENCY is only available for US and Canada .

Everything you need to do it is detailed in the page that opens
Here are some of **the highlights**.

_Learn all the info that is in your **RTA** (Referral Travel Agent) Back office. Starting with the trainings.

There are:

1) First 60 days as RTA

2) First Class Training - it is designed to teach you how to book Travel outside your Booking engine. Once completed you have access to the Advanced Tool Tab (shows for example how to register with different vendors) . It will show top right (in Green) Training is completed and your commission rate will be 60% . This training does not have any cost. Also by doing this it will show your **CLIA** Number, this number will give you access to get your CLIA credentials, in the **RTA Back Office** under **CLIA** will help you with the **CLIA** application process.

3) YBTN E-Campus (Which is a proprietary Travel training, in depth Training to maximize your potential knowledge as a TRAVEL AGENT) it has a cost of \$29 per module (10 modules) and if you purchase it as a bundle it costs only \$250. The importance of this training besides getting valuable knowledge, it is that you commission rate increases by 5% .

4) After a certain amount of earned commissions your percentage increases (in steps from 60/40, 65/35, 70/30, 80/20) details under tab **INFORMATION > Commission Structure) and you will gain access to additional training classes – for example **Princess Cruises Line Commodore** program, which when completed will**

reward you with a free graduation cruise (like our 31 day Africa cruise-available space will be announced to eligible Commodores regularly) etc.

5) You have the option to buy Travel Agents Travel insurance through Travel Guard (AIG) for a highly discounted yearly price. (Please contact us, so we can guide you set this up on Travelguard.com- there is a certain procedure)

6) Get in touch with your upline to assist you in how to work Groups (Groups are one of the best ways to earn a great income!).

7) When you open the **RTA Back Office** you have a tab that says YTB Agent only pricing - these are **travel agent rates** (Discount pricing for Travel Agents) that sometimes can be almost as low as the **MEMBERSHIP prices**.

Note: This part of the Surge 365 Business allows you to receive tax benefits in your Travels! -if you do treat it as a business (consult your tax advisor, TAXBOT)

Go to www.taxbot.com , or ask your Tax advisor for more information.

NOTE of information: For tax purposes there are **3 important parameters** (I recommend to buy these books LOWER YOUR TAXES BIG TIME, 475 TAX DEDUCTIONS FOR BUSSINESSES):

1) To be in the pursuit of a profit (send your clients to your website, start giving out business cards etc.)

2) Treat your business as a business, not as a hobby- do the training, get certificates, certify for your ID cards (**CLIA ID card** is your best personal ID card- **do their training!** www.cruising.org)

3) Keep receipts of anything related to your business- travels, clients meetings, dinners, miles etc. (buy a **NEAT RECEIPT** device= easiest to keep track and keep receipts in order!) . **TAXBOT** will do it for you.

-Also keep a journal of working hours and brief description of what you did.

2) VORTEX (People that buy OPTION 1 and 3)

- Your exclusive URL (myvortex365.com/.....) You can give this link to anybody in the world and 85 to 90% of the time the price is going to be cheaper than Internet. (By invitation only)

You can earn a commission (savings of your customers) every time a hotel, car rental, cruise is booked whatever your client saves you earn; this will be more than with your travel agency in the majority of the cases . Also if you have the **PLATINUM** Package; you collect the **REWARD CREDITS** that are earned with each **VORTEX** booking into your **VAULT**.

There is not limit as to how many VORTEX you can give to people, **JUST 'POINT AND MAKE MONEY'**.

We will like to recommend that when you give people the **VORTEX** to point to two things in particular.

- 1) **Weekly stay** (amazing savings for clients! you earn a commission and rewards credits)
- 2) **Activities** (rewards credits)

The reason why we are pointing this out is because clients might not stay at hotels, rent cars or cruise often/regularly, but by them checking **weekly stay or activities** they may go for a short trip that they didn't even plan on simply because of the amazing prizes !

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3) **WHOLESALE TRAVEL MEMBERSHIP (People that buy OPTION 2 and Option 3)**

- Wholesale prices (anywhere from 10% to 70%) bellow **PUBLIC PRICES**
- All your travels and life style needs (dining, golf tee times, event tickets, online shopping, HOMES etc.) at very discounted prices than **PUBLIC**.
- No need to waste time comparing prices on the Internet- (Travelocity, Expedia, Orbitz etc.) because everything you need is priced better or the same on your membership site. (Government prices, other club prices may be an exception).
- Anything you do on the site earns you **rewards credit** (last for 10 years) .
- You can use those **reward credits** whenever you want like **'cash'** on your site.
- **Membership** has a primary (yourself) and a secondary (family, partners etc.) who can book anything on the site.
- As an exception you can book **Flights and cruises** for other people without you traveling with them (family, good friends or people that cannot get their own membership. e.g. friends from other countries) - payment has to be from you though.
- Concierge services (chat, appointments, and calls). **1-877-399-3912**
- 150% price guarantee.
- 24 hours emergency number.
- Complete inventory of all your reservations, rewards credits, online shopping, vouchers, etc.
- Shopping discounts, dining discounts under **LIFESTYLE** (inputting your Zip code in the site).

- Buy e-gift cards (Amazon, best buy etc.); join a wine club, Dining rewards under **LIFESTYLE**.

-In any place in the world under **LIFESTYLE** you can find **activities** (zip lines, scuba, ticket for tours etc.), Recreational discounts (Disney, Universal, etc.) at same or lower prices than published and you get **reward credits**.

- Super deals for weekly stays under **EXTENDED STAYS, MARKETPLACE** (where you can bid for the price)

-World Tours

IN CONCLUSION: A LIFE STYLE OF SAVINGS.

- Please go to your **Surge365** back office and click “MENU”, “Resources”, “Videos” and look at the non-shareable videos for more info.

The use of membership does not give you any tax write offs- you need to work the other businesses (Travel Agency, VORTEX, SBA) in SURGE365 to receive any tax benefits.

4) SBA (Surge Business Associate) – this can be in conjunction with any one of the OPTIONS you buy.

- You are a seller of SURGE365 packages - this is the networking part of the business. It has the best compensation plan in the industry.

-Pay \$10 a month. You will have access to the SURGE365 **APP** on your smartphone/tablet that includes the ability of selling any of the **3 Businesses and the membership. You are selling 3 options (Option 1 . VORTEX -\$177 and \$59.95 thereafter- , Option 2. MEMBERSHIP -\$277 \$ 59.95 thereafter- , Option 3 VORTEX PLATINUM -\$486 \$59.95 thereafter)** your business partners/ customers can also become **SBA** by paying this additional \$10 monthly. Also access to **TAXBOT APP**.

- Your **SBA** site, which is www.surge365.com/..... (better to buy domain name with 'Go Daddy' or other company for this site as well) – is the site you will use to sign up new people.

- These options packages can be sold in

US Territories, Australia, Bahamas, Bermuda, Bolivia, Jamaica, Mexico, New Zealand, Costa Rica, Panama, Romania, Trinidad and Tobago, and United Kingdom.

There is a special sign up site for the international locations , to access this special signup site you will need to go to the following URL address:

signup2.surge365.com/..... (Please note: Do not put "www." in front of signup2.)

Note: For the international countries there are only **2 options** to sell the \$177 VORTEX and \$277 (but here you have the MEMBERSHIP AND VORTEX).

Notice: no Travel Agency!

-Once **3** people join sponsored by you the monthly cost **of \$59.95 is eliminated-** You will continue paying the \$10 monthly (you cannot have a business that is free if you are planning on taking advantage of Tax deductions).

- In **US Option 1 and 3** have the ONE YEAR PRICE GUARANTEE. Give 10 free VORTEXES a month for 12 month (Plus a class) and if by the end of 12 months you are not happy with your business the company will buy your business for the amount you spent minus any commission you made with your VORTEX link .

- Because you are selling **SURGE365** all activities related to this are considered a **Home base business** which gives you tax benefits (**consult your tax advisor, TAXBOT**),. Some of the tax benefits might be office space in your house, car miles, office supplies , etc.)

NOTE: in order to get tax benefits on your Travels, you have to work PTN as a TRAVEL AGENT.

-Go to your **Surge365** back office, click “MENU,” “Resources”, you have videos and documents which explain the compensation plan for the **NETWORK MARKETING business**.

- In your back office is also a place where you can order your business cards as a seller of **SURGE365**. (Remember, you have to be in the pursuit of a profit – business cards are essential part of that)

- Another great tool- which is also a business deduction- is **the Surge365 App**. (Downloaded it on your smartphone/tablet and activate it in your back office (\$10 monthly, which is the charge for being a **SBA**).

Note: This part of the Surge 365 businesses also allows you to receive tax benefits! -if you do treat it as a business (consult your tax advisor, TAXBOT)