

Daily Affirmations

I plan my work daily and I work my plan to achieve my goals.

	MIND <i>Affirmation</i>	BODY <i>Action</i>	SOUL <i>Belief</i>
Prospecting	<ul style="list-style-type: none"> - I wake up every morning looking for the person who is looking for me - I confidently share my business on the phone and in person. I have a natural ability to attract awesome leaders and business builders 	<ul style="list-style-type: none"> - I hand out a minimum of 10 cards every day on every interaction - I effectively use the Surge365 Mobile App to identify interested prospects 	<ul style="list-style-type: none"> - I meet everyone cheerfully, and they will either prove “golden links in the chain of my good,” or disappear from my pathway. I’m comfortable with this. - I have an attitude of gratitude and I am complete mind, body, & soul.
Exposure	<ul style="list-style-type: none"> - I enthusiastically share my business with everyone - Everyone participates as either an Club Member, Associate, Travel Professional, or Customer 	<ul style="list-style-type: none"> - I plan my day and work my plan - 90% of my business-building time is invested in exposing and presenting the club membership and business opportunity 	<ul style="list-style-type: none"> - I’m guaranteed to find 4 Aces in every Deck of 52 - Good always comes as a result of my continuous activity.
Closing	<ul style="list-style-type: none"> - I am a natural, expert closer. - I have a talent for closing and sealing the deal “right-now.” - I am bold and confident to ask qualified prospects to join the team 	<ul style="list-style-type: none"> - ABC-Always be closing. I close on every objection. I’m good at it. - I assist the prospect in making the best decision for their families. 	<ul style="list-style-type: none"> - My business is a win-win for both me and the prospect. Everyone wins! - I am actually doing them a huge favor by sharing this wonderful business. Their families and children will thank me for generations to come.
Follow-up	<ul style="list-style-type: none"> I call on good prospects as many times as it takes to persuade them to participate as a Club Member, Associate, Travel Professional, or Customer 	<ul style="list-style-type: none"> - I care enough to follow-up within 2-3 days - I’m BOLD, CONFIDENT, and ASSURED in conversation 	<ul style="list-style-type: none"> - About 80 percent of my sales are made on the follow-ups. - I generate more money than I need to abundantly exceed my current lifestyle. - I lead from the front. I am a builder

I believe I can do it—I believe I deserve it—I believe I will get it!